

750 East Adams Street
Syracuse, NY 13210

Physical Plant



www.upstate.edu

State University of New York
Upstate Medical University

September 9, 2014

Dear Department of Defense Nunn Perry Award Committee:

Upstate Medical University has benefited greatly regarding the Green and Sustainable Services (GSS) Team's Mentor-Protégé Relationship. Green and Sustainable Services is the Small Business Protégé and Chem-Aqua is the Large Business Mentor. This relationship helps build GSS' past performance, experience and creates broader growth opportunities for the small business. The Mentor Protégé arrangement enables GSS to have access to the vast resources of Chem-Aqua.

The GSS team has provided superior service and quality performance for our business over the years. We are extremely pleased with their professionalism, courtesy, and prompt attention to matters of interest. It is with great pleasure that I recommend their business to others who would desire expert water treatment services along with environmentally sound practices.

The Mentor Protégé relationship is a win-win for all involved as it has given our hospital the best of both worlds by allowing us the magnitude of a large company backing a quality small business with tremendous potential.

Thanks for your attention to this matter.

Sincerely,
Betty Geppner

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